# PORT OF KINGSTON BALANCE SHEET FOR THE PERIOD ENDING APRIL 30, 2024

|                                     | ACTUAL APR<br>2024* | ACTUAL APR<br>2023* | СНС       |  |
|-------------------------------------|---------------------|---------------------|-----------|--|
| ASSETS                              |                     |                     |           |  |
| Current Assets                      |                     |                     |           |  |
| Cash and cash equivalents           | 2,820,097           | 2,537,906           | 282,191   |  |
| Accounts receivable                 | (38,082)            | 166,712             | (204,793) |  |
| Grants receivable                   | 27,925              | 11,595              | 16,330    |  |
| Current portion of lease receivable | 165,917             | 160,619             | 5,299     |  |
| Taxes receivable                    | 6,560               | 6,013               | 547       |  |
| Inventory                           | 48,960              | 35,619              | 13,342    |  |
| Prepaid expenses                    | 94,017              | 82,997              | 11,021    |  |
| Total Current Assets                | 3,125,395           | 3,001,459           | 123,936   |  |
| Noncurrent Assets                   |                     |                     |           |  |
| Lease receivable                    | 1,972,738           | 2,138,655           | (165,917) |  |
| Net pension asset                   | 241,945             | 272,707             | (30,761)  |  |
| Total Noncurrent Assets             | 2,214,683           | 2,411,362           | (196,679) |  |
| Capital Assets                      |                     |                     |           |  |
| Buildings and Structures            |                     |                     |           |  |
| Gen and Admin                       | 541,656             | 541,656             | -         |  |
| Marina Boat Launch                  | 39,817              | 39,817              | -         |  |
| Real Estate                         | 525,083             | 525,083             | -         |  |
| Parks                               | 162,174             | 162,174             | -         |  |
| Terminal Facility                   | 1,570,686           | 1,570,686           | -         |  |
| Total Buildings and Structures      | 2,839,416           | 2,839,416           | -         |  |
| Construction in Progress            | 366,602             | 163,567             | 203,035   |  |
| Land                                |                     |                     | -         |  |
| Gen and Admin                       | 373,874             | 373,874             | -         |  |
| Real Estate                         | 563,914             | 563,914             | -         |  |
| Parks                               | 432,276             | 432,276             | -         |  |
| Parking                             | 500,992             | 500,992             | -         |  |
| Total Land                          | 1,871,056           | 1,871,056           | -         |  |
| Machinery and Equipment             |                     |                     | -         |  |
| Gen and Admin                       | 135,304             | 122,621             | 12,684    |  |
| Marina Perm Moorage                 | 87,831              | 87,831              | -         |  |
| Marina Guest Moorage                | 29,858              | 29,858              | -         |  |
| Marina Fuel                         | 45,584              | 45,584              | -         |  |
| Marina Boat Launch                  | 15,320              | 15,320              | -         |  |
| Real Estate                         | 9,122               | 9,122               | -         |  |
| Parks                               | 41,849              | 41,849              | -         |  |
| Parking                             | 31,443              | 31,443              |           |  |
| Total Machinery and Equipment       | 396,312             | 383,628             | 12,684    |  |

<sup>\*</sup>unaudited

# PORT OF KINGSTON BALANCE SHEET FOR THE PERIOD ENDING APRIL 30, 2024

|   | ACTUAL APR<br>2024* | ACTUAL APR<br>2023* | СНС       |
|---|---------------------|---------------------|-----------|
| Marina  |                     |                     | -         |
| Marina Perm Moorage                             | 6,004,973           | 5,967,769           | 37,205    |
| Marina Guest Moorage                            | 692,974             | 692,974             | -         |
| Marina Fuel                                     | 412,409             | 412,409             | -         |
| Marina Boat Launch                              | 95,719              | 95,719              | -         |
| Marina Fishing Pier                             | 46,281              | 46,281              | -         |
| Total Marina                                    | 7,252,356           | 7,215,151           | 37,205    |
| Other Improvements                              |                     |                     | -         |
| Gen and Admin                                   | 32,237              | 32,237              | -         |
| Parks   | 1,251,807           | 1,251,807           | -         |
| Parking   | 2,823               | 2,823               | -         |
| Total Other Improvements                        | 1,286,867           | 1,286,867           | -         |
| Total Capital Assets                            | 14,012,608          | 13,759,685          | 252,923   |
| Less: Accumulated Depreciation                  | (7,066,737)         | (6,578,761)         | (487,976) |
| Total Net Capital Assets                        | 6,945,871           | 7,180,924           | (235,054) |
| Total Assets Before Deferred Outflows           | 12,285,948          | 12,593,745          | (307,797) |
| DEFERRED OUTFLOWS OF RESOURCES                  |                     |                     |           |
| Deferred outflows - pensions                    | 249,928             | 284,098             | (34,170)  |
| Deferred outflows - asset retirement obligation | 92,218              | 102,803             | (10,585)  |
| Total Deferred Outflows                         | 342,146             | 386,901             | (44,756)  |
| Total Assets                                    | 12,628,094          | 12,980,646          | (352,552) |
| LIABILITIES                                     |                     |                     |           |
| Current Liabilities                             |                     |                     |           |
| Accounts payable                                | 29,777              | 104,880             | (75,103)  |
| Accrued taxes                                   | 66,085              | 65,423              | 663       |
| Payroll liabilities                             | 52,053              | 58,560              | (6,507)   |
| Tenant deposits                                 | 73,738              | 68,711              | 5,028     |
| Current portion of compensated absences         | 10,029              | 3,501               | 6,528     |
| Current portion of long-term unearned revenue   | 24,512              | 47,660              | (23,148)  |
| Current portion of long-term debt               | 63,000              | 124,000             | (61,000)  |
| Total Current Liabilities                       | 319,196             | 472,735             | (153,539) |

# PORT OF KINGSTON BALANCE SHEET FOR THE PERIOD ENDING APRIL 30, 2024

|   | <b>ACTUAL APR</b> | <b>ACTUAL APR</b> |           |  |
|---|-------------------|-------------------|-----------|--|
|   | 2024*             | 2023*             | CHG       |  |
| Noncurrent Liabilities                    |                   |                   |           |  |
| Compensated absences                      | 44,583            | 35,014            | 9,569     |  |
| Long-term unearned revenue                | 1,150,967         | 1,151,876         | (909)     |  |
| Environmental remediation liability       | 120,000           | 117,000           | 3,000     |  |
| Asset retirement obligation               | 195,824           | 179,655           | 16,169    |  |
| Pension liability                         | 99,849            | 157,657           | (57,808)  |  |
| General obligation bonds                  | 574,000           | 575,000           | (1,000)   |  |
| Total Noncurrent Liabilities              | 2,185,223         | 2,216,203         | (30,980)  |  |
| Total Liabilities Before Deferred Inflows | 2,504,418         | 2,688,937         | (184,519) |  |
| DEFERRED INFLOWS OF RESOURCES             |                   |                   |           |  |
| Deferred inflows - pensions               | 147,093           | 298,694           | (151,601) |  |
| Deferred inflows - lease                  | 2,138,655         | 2,299,274         | (160,619) |  |
| Total Deferred Inflows                    | 2,285,748         | 2,597,967         | (312,220) |  |
| Total Liabilities                         | 4,790,166         | 5,286,905         | (496,738) |  |
| EQUITY                                    |                   |                   |           |  |
| Restricted for net pension asset          | 342,446           | 268,215           | 74,231    |  |
| Committed                                 | 1,755,207         | 1,546,002         | 209,206   |  |
| Unrestricted                              | 5,740,275         | 5,879,525         | (139,250) |  |
| Total Equity                              | 7,837,928         | 7,693,742         | 144,186   |  |
| Total Liabilities and Equity              | 12,628,094        | 12,980,646        | (352,552) |  |

# PORT OF KINGSTON INCOME STATEMENT YEAR-TO-DATE FOR THE PERIOD ENDING APRIL 30, 2024

|                                  | YTD ACTUAL<br>APR 2024* | YTD BUDGET<br>APR 2024 | VAR      | YTD ACTUAL<br>APR 2023* | CHG      |
|----------------------------------|-------------------------|------------------------|----------|-------------------------|----------|
| OPERATING REVENUE                |                         |                        |          |                         |          |
| Fuel Sales                       | 62,328                  | 110,453                | (48,125) | 73,168                  | (10,841) |
| Moorage - Guest                  | 32,612                  | 12,336                 | 20,276   | 35,941                  | (3,330)  |
| Moorage - Permanent              | 420,079                 | 437,205                | (17,126) | 419,843                 | 236      |
| Moorage - Seasonal               | 41,023                  | 58,176                 | (17,153) | 42,180                  | (1,156)  |
| Other Operating Income           | 2,961                   | 3,060                  | (99)     | 3,184                   | (223)    |
| Other Operating Service          | 16,198                  | 15,497                 | 701      | 15,234                  | 964      |
| Parking                          | 175,901                 | 186,811                | (10,911) | 139,044                 | 36,856   |
| Rental Property                  | 80,438                  | 80,436                 | 1        | 72,418                  | 8,020    |
| Retail Sales                     | 41                      | 1,283                  | (1,242)  | 2,095                   | (2,054)  |
| Utilities Income                 | 28,987                  | 26,889                 | 2,098    | 29,131                  | (144)    |
| TOTAL OPERATING REVENUE          | 860,566                 | 932,148                | (71,581) | 832,238                 | 28,328   |
| COST OF GOODS SOLD               | 55,831                  | 93,160                 | 37,329   | 61,393                  | (5,561)  |
| GROSS PROFIT                     | 804,735                 | 838,987                | (34,252) | 770,846                 | 33,890   |
| OPERATING EXPENSE                |                         |                        |          |                         |          |
| Bank Charges                     | 583                     | 400                    | (183)    | 349                     | 234      |
| Commissioner Expense             | 27,508                  | 31,608                 | 4,100    | 20,422                  | 7,086    |
| Compensation and Benefits        | 519,274                 | 539,411                | 20,137   | 521,050                 | (1,776)  |
| Computer and Telecom             | 20,945                  | 27,991                 | 7,046    | 14,160                  | 6,785    |
| <b>Equipment and Maintenance</b> | 29,923                  | 74,680                 | 44,757   | 35,418                  | (5,494)  |
| Insurance and Taxes              | 49,660                  | 50,451                 | 791      | 46,034                  | 3,626    |
| Other Operating Expense          | 31,341                  | 3,338                  | (28,003) | 2,065                   | 29,276   |
| Professional Services            | 78,557                  | 91,133                 | 12,576   | 75,202                  | 3,355    |
| Promotional and Dues             | 20,340                  | 25,529                 | 5,189    | 24,554                  | (4,214)  |
| Supplies                         | 8,259                   | 26,824                 | 18,565   | 16,238                  | (7,979)  |
| Travel and Training              | 4,184                   | 10,706                 | 6,521    | 2,239                   | 1,945    |
| Utilities                        | 45,935                  | 59,989                 | 14,054   | 57,876                  | (11,941) |
| TOTAL OPERATING EXP BEFORE DEPR  | 836,511                 | 942,060                | 105,550  | 815,607                 | 20,904   |
| NET OPERATING INCOME BEFORE DEPR | (31,775)                | (103,073)              | 71,298   | (44,761)                | 12,986   |
| Depreciation and Amortization    | 170,388                 | 168,865                | (1,524)  | 174,986                 | (4,598)  |
| NET OPERATING INCOME             | (202,163)               | (271,938)              | 69,774   | (219,747)               | 17,583   |

# PORT OF KINGSTON INCOME STATEMENT YEAR-TO-DATE FOR THE PERIOD ENDING APRIL 30, 2024

|                                  | YTD ACTUAL | YTD BUDGET |         | YTD ACTUAL       |         |  |
|----------------------------------|------------|------------|---------|------------------|---------|--|
|                                  | APR 2024*  | APR 2024   | VAR     | <b>APR 2023*</b> | CHG     |  |
| OTHER INCOME                     |            |            |         |                  |         |  |
| Investment Income                | 26,929     | 11,815     | 15,114  | 11,079           | 15,850  |  |
| Interest Income-Lease            | 23,536     | 23,536     | -       | 25,264           | (1,728) |  |
| Property Tax Receipts            | 108,939    | 111,600    | (2,661) | 104,567          | 4,371   |  |
| Leasehold Excise Tax             | 621        |            | 621     | 573              | 48      |  |
| Gain/Los Asset Dspstn            | -          | -          |         | -                | -       |  |
| TOTAL OTHER INCOME               | 160,024    | 146,951    | 13,073  | 141,483          | 18,541  |  |
| OTHER EXPENSE                    |            |            |         |                  |         |  |
| Interest Exp GO Bond             | 7,044      | 7,044      | (0)     | 7,617            | (572)   |  |
| TOTAL OTHER EXPENSE              | 7,044      | 7,044      | (0)     | 7,617            | (572)   |  |
| NET OTHER INCOME/EXPENSE         | 152,980    | 139,907    | 13,073  | 133,867          | 19,113  |  |
| NET INCOME BEFORE CAPITAL GRANTS | (49,184)   | (132,031)  | 82,847  | (85,880)         | 36,697  |  |
| Capital Grants                   |            |            |         |                  |         |  |
| NET INCOME                       | (49,184)   | (132,031)  | 82,847  | (85,880)         | 36,697  |  |

# PORT OF KINGSTON INCOME STATEMENT ACTUAL BY MONTH FOR THE PERIOD ENDING APRIL 30, 2024

|                                  | JAN      | FEB      | MAR      | APR      | TOTAL<br>2024* |
|----------------------------------|----------|----------|----------|----------|----------------|
| OPERATING REVENUE                |          |          |          |          |                |
| Fuel Sales                       | 7,573    | 12,958   | 16,622   | 25,175   | 62,328         |
| Moorage - Guest                  | 11,015   | 6,377    | 7,052    | 8,167    | 32,612         |
| Moorage - Permanent              | 107,272  | 102,943  | 104,888  | 104,976  | 420,079        |
| Moorage - Seasonal               | 12,412   | 11,797   | 12,158   | 4,657    | 41,023         |
| Other Operating Income           | 2,095    | 227      | 330      | 308      | 2,961          |
| Other Operating Service          | 5,488    | 3,287    | 3,878    | 3,545    | 16,198         |
| Parking                          | 38,677   | 43,161   | 48,688   | 45,375   | 175,901        |
| Rental Property                  | 20,055   | 20,091   | 20,128   | 20,164   | 80,438         |
| Retail Sales                     | -        | -        | 24       | 18       | 41             |
| Utilities Income                 | 7,027    | 8,435    | 7,121    | 6,404    | 28,987         |
| TOTAL OPERATING REVENUE          | 211,612  | 209,277  | 220,888  | 218,789  | 860,566        |
| COST OF GOODS SOLD               | 7,339    | 12,745   | 15,150   | 20,597   | 55,831         |
| GROSS PROFIT                     | 204,273  | 196,532  | 205,738  | 198,192  | 804,735        |
| OPERATING EXPENSE                |          |          |          |          |                |
| Bank Charges                     | 93       | 186      | 220      | 84       | 583            |
| Commissioner Expense             | 5,053    | 6,368    | 8,638    | 7,449    | 27,508         |
| Compensation and Benefits        | 138,801  | 139,723  | 124,856  | 115,895  | 519,274        |
| Computer and Telecom             | 6,380    | 5,637    | 6,177    | 2,751    | 20,945         |
| <b>Equipment and Maintenance</b> | 8,543    | 8,701    | 12,087   | 593      | 29,923         |
| Insurance and Taxes              | 11,973   | 12,559   | 12,523   | 12,606   | 49,660         |
| Other Operating Expense          | 545      | (6,440)  | 8,765    | 28,470   | 31,341         |
| Professional Services            | 17,412   | 30,632   | 30,444   | 69       | 78,557         |
| Promotional and Dues             | 12,598   | 2,266    | 3,556    | 1,919    | 20,340         |
| Supplies                         | 3,036    | 2,262    | 2,444    | 517      | 8,259          |
| Travel and Training              | -        | 3,635    | 549      | -        | 4,184          |
| Utilities                        | 10,146   | 16,494   | 9,757    | 9,539    | 45,935         |
| TOTAL OPERATING EXP BEFORE DEPR  | 214,581  | 222,022  | 220,017  | 179,891  | 836,511        |
| NET OPERATING INCOME BEFORE DEPR | (10,308) | (25,490) | (14,279) | 18,302   | (31,775)       |
| Depreciation and Amortization    | 42,724   | 42,562   | 42,562   | 42,540   | 170,388        |
| NET OPERATING INCOME             | (53,032) | (68,052) | (56,841) | (24,238) | (202,163)      |

# PORT OF KINGSTON INCOME STATEMENT ACTUAL BY MONTH FOR THE PERIOD ENDING APRIL 30, 2024

|                                  | JAN      | FEB      | MAR      | APR     | TOTAL<br>2024* |
|----------------------------------|----------|----------|----------|---------|----------------|
| •                                |          |          |          |         |                |
| OTHER INCOME                     |          |          |          |         |                |
| Investment Income                | 6,553    | 6,476    | 6,843    | 7,057   | 26,929         |
| Interest Income-Lease            | 5,939    | 5,902    | 5,866    | 5,829   | 23,536         |
| Property Tax Receipts            | 321      | 8,016    | 9,128    | 91,473  | 108,939        |
| Leasehold Excise Tax             | -        | 621      | -        | -       | 621            |
| Gain/Los Asset Dspstn            | -        | -        | -        | -       | -              |
| TOTAL OTHER INCOME               | 12,813   | 21,016   | 21,836   | 104,359 | 160,024        |
|                                  |          |          |          |         |                |
| OTHER EXPENSE                    |          |          |          |         |                |
| Interest Exp GO Bond             | 1,761    | 1,761    | 1,761    | 1,761   | 7,044          |
| TOTAL OTHER EXPENSE              | 1,761    | 1,761    | 1,761    | 1,761   | 7,044          |
| •                                |          |          |          |         |                |
| NET OTHER INCOME/EXPENSE         | 11,052   | 19,255   | 20,075   | 102,598 | 152,980        |
| •                                |          |          |          |         |                |
| NET INCOME BEFORE CAPITAL GRANTS | (41,980) | (48,798) | (36,766) | 78,360  | (49,184)       |
|                                  |          |          |          |         |                |
| Capital Grants                   | -        | -        | -        | -       | -              |
|                                  |          |          |          |         |                |
| NET INCOME                       | (41,980) | (48,798) | (36,766) | 78,360  | (49,184)       |