# PORT OF KINGSTON BALANCE SHEET FOR THE PERIOD ENDING FEBRUARY 28, 2023

|                                     | ACTUAL FEB<br>2023* | ACTUAL FEB<br>2022* | СНБ             |
|-------------------------------------|---------------------|---------------------|-----------------|
| ASSETS                              |                     |                     |                 |
| Current Assets                      |                     |                     |                 |
| Cash and cash equivalents           | 2,406,070           | 2,180,092           | 225,978         |
| Accounts receivable                 | 173,740             | 88,978              | 84,761          |
| Grants receivable                   | 11,595              | -                   | 11,595          |
| Current portion of lease receivable | 159,752             | -                   | 159,752         |
| Taxes receivable                    | 6,013               | 6,542               | (529)           |
| Inventory                           | 36,376              | 66,503              | (30,127)        |
| Prepaid expenses                    | 96,220              | 61,275              | 34,945          |
| Total Current Assets                | 2,889,766           | 2,403,391           | 486,375         |
| Noncurrent Assets                   |                     |                     |                 |
| Lease receivable                    | 2,165,788           | -                   | 2,165,788       |
| Net pension asset                   | 272,707             | 558,747             | (286,040)       |
| Total Noncurrent Assets             | 2,438,495           | 558,747             | 1,879,748       |
| Capital Assets                      |                     |                     |                 |
| Buildings and Structures            |                     |                     |                 |
| Gen and Admin                       | 541,656             | -                   | 541,656         |
| Marina Boat Launch                  | 39,817              | -                   | 39,817          |
| Real Estate                         | 525,083             | -                   | 525,083         |
| Parks                               | 162,174             | -                   | 162,174         |
| Terminal Facility                   | 1,570,686           | -                   | 1,570,686       |
| Total Buildings and Structures      | 2,839,416           | 8,161,785           | (5,322,369)     |
| Construction in Progress            | 95,002              | 39,612              | 55,390          |
| Land                                |                     |                     | -               |
| Gen and Admin                       | 373,874             | -                   | 373,874         |
| Real Estate                         | 563,914             | -                   | 563,914         |
| Parks                               | 432,276             | -                   | 432,276         |
| Parking                             | 500,992             | -                   | 500,992         |
| Total Land                          | 1,871,056           | 1,948,064           | (77,009)        |
| Machinery and Equipment             |                     |                     | -               |
| Gen and Admin                       | 122,621             | -                   | 122,621         |
| Marina Perm Moorage                 | 87,831              | -                   | 87,831          |
| Marina Guest Moorage                | 29,858              | -                   | 29 <i>,</i> 858 |
| Marina Fuel                         | 45,584              | -                   | 45,584          |
| Marina Boat Launch                  | 15,320              | -                   | 15,320          |
| Real Estate                         | 9,122               | -                   | 9,122           |
| Parks                               | 41,849              | -                   | 41,849          |
| Parking                             | 31,443              | -                   | 31,443          |
| Total Machinery and Equipment       | 383,628             | 274,241             | 109,388         |

\*unaudited

### PORT OF KINGSTON BALANCE SHEET FOR THE PERIOD ENDING FEBRUARY 28, 2023

|   | ACTUAL FEB<br>2023* | ACTUAL FEB<br>2022* | СНБ         |
|---|---------------------|---------------------|-------------|
| Marina  |                     |                     | -           |
| Marina Perm Moorage                             | 5,967,769           | -                   | 5,967,769   |
| Marina Guest Moorage                            | 692,974             | -                   | 692,974     |
| Marina Fuel                                     | 412,409             | -                   | 412,409     |
| Marina Boat Launch                              | 95,719              | -                   | 95,719      |
| Marina Fishing Pier                             | 46,281              | -                   | 46,281      |
| Total Marina                                    | 7,215,151           | -                   | 7,215,151   |
| Other Improvements                              |                     |                     | -           |
| Gen and Admin                                   | 32,237              | -                   | 32,237      |
| Parks   | 1,251,807           | -                   | 1,251,807   |
| Parking   | 2,823               | -                   | 2,823       |
| Total Other Improvements                        | 1,286,867           | 3,356,656           | (2,069,789) |
| Total Capital Assets                            | 13,691,120          | 13,780,358          | (89,238)    |
| Less: Accumulated Depreciation                  | (6,495,640)         | (6,147,937)         | (347,703)   |
| Total Net Capital Assets                        | 7,195,480           | 7,632,421           | (436,941)   |
| Total Assets Before Deferred Outflows           | 12,523,741          | 10,594,558          | 1,929,182   |
| DEFERRED OUTFLOWS OF RESOURCES                  |                     |                     |             |
| Deferred outflows - pensions                    | 284,098             | 99,327              | 184,771     |
| Deferred outflows - asset retirement obligation | 106,999             | 123,810             | (16,811)    |
| Total Deferred Outflows                         | 391,097             | 223,137             | 167,960     |
| Total Assets                                    | 12,914,838          | 10,817,696          | 2,097,142   |
| LIABILITIES                                     |                     |                     |             |
| Current Liabilities                             |                     |                     |             |
| Accounts payable                                | 62,139              | 82,460              | (20,321)    |
| Accrued taxes                                   | 34,908              | 30,034              | 4,874       |
| Payroll liabilities                             | 51,791              | 4,092               | 47,698      |
| Unearned revenue                                | -                   | -                   | -           |
| Tenant deposits                                 | 72,109              | 65,268              | 6,842       |
| Current portion of compensated absences         | 3,501               | -                   | 3,501       |
| Current portion of long-term unearned revenue   | 23,830              | 23,830              | (0)         |
| Current portion of long-term debt               | 62,000              | 62,000              | -           |
| Total Current Liabilities                       | 310,279             | 267,685             | 42,594      |

### PORT OF KINGSTON BALANCE SHEET FOR THE PERIOD ENDING FEBRUARY 28, 2023

|   | ACTUAL FEB<br>2023* | ACTUAL FEB<br>2022* | СНБ       |
|---|---------------------|---------------------|-----------|
| Noncurrent Liabilities                    |                     |                     |           |
| Compensated absences                      | 35,014              | 30,855              | 4,159     |
| Long-term unearned revenue                | 1,179,669           | 1,202,946           | (23,277)  |
| Environmental remediation liability       | 117,000             | 114,000             | 3,000     |
| Asset retirement obligation               | 179,655             | 168,883             | 10,772    |
| Pension liability                         | 157,663             | 49,793              | 107,871   |
| General obligation bonds                  | 637,000             | 698,000             | (61,000)  |
| Total Noncurrent Liabilities              | 2,306,001           | 2,264,477           | 41,524    |
| Total Liabilities Before Deferred Inflows | 2,616,280           | 2,532,161           | 84,119    |
| DEFERRED INFLOWS OF RESOURCES             |                     |                     |           |
| Deferred inflows - pensions               | 298,694             | 580,634             | (281,940) |
| Deferred inflows - lease                  | 2,325,540           | -                   | 2,325,540 |
| Total Deferred Inflows                    | 2,624,234           | 580,634             | 2,043,600 |
| Total Liabilities                         | 5,240,514           | 3,112,795           | 2,127,719 |
| EQUITY                                    |                     |                     |           |
| Restricted for net pension asset          | 268,215             | 121,534             | 146,681   |
| Committed                                 | 1,482,638           | 1,259,502           | 223,136   |
| Unrestricted                              | 5,923,471           | 6,323,865           | (400,394) |
| Total Equity                              | 7,674,324           | 7,704,901           | (30,577)  |
| Total Liabilities and Equity              | 12,914,838          | 10,817,696          | 2,097,142 |

# PORT OF KINGSTON INCOME STATEMENT YEAR-TO-DATE FOR THE PERIOD ENDING FEBRUARY 28, 2023

|                                  | YTD ACTUAL<br>FEB 2023* | YTD BUDGET<br>FEB 2023 | VAR              | YTD ACTUAL<br>FEB 2022* | CHG      |
|----------------------------------|-------------------------|------------------------|------------------|-------------------------|----------|
| OPERATING REVENUE                |                         |                        |                  |                         |          |
| Fuel Sales                       | 23,868                  | 30,749                 | (6,881)          | 26,490                  | (2,623)  |
| Moorage - Guest                  | 17,942                  | 8,681                  | 9,260            | 17,913                  | 28       |
| Moorage - Permanent              | 210,776                 | 208,110                | 2,666            | 195,131                 | 15,645   |
| Moorage - Seasonal               | 23,387                  | 29,280                 | (5 <i>,</i> 893) | 17,118                  | 6,269    |
| Other Operating Income           | 2,303                   | 2,353                  | (50)             | 2,748                   | (445)    |
| Other Operating Service          | 8,642                   | 8,709                  | (67)             | 9,480                   | (838)    |
| Parking                          | 68,192                  | 56,845                 | 11,347           | 54,260                  | 13,932   |
| Rental Property                  | 36,138                  | 48,841                 | (12,703)         | 47,029                  | (10,891) |
| Retail Sales                     | 1,978                   | 100                    | 1,878            | 88                      | 1,890    |
| Utilities Income                 | 15,574                  | 16,720                 | (1,145)          | 16,035                  | (460)    |
| TOTAL OPERATING REVENUE          | 408,799                 | 410,387                | (1,587)          | 386,293                 | 22,507   |
| COST OF GOODS SOLD               | 24,208                  | 25,826                 | 1,618            | 21,272                  | 2,936    |
| GROSS PROFIT                     | 384,592                 | 384,561                | 31               | 365,021                 | 19,571   |
| OPERATING EXPENSE                |                         |                        |                  |                         |          |
| Bank Charges                     | 184                     | 200                    | 16               | 905                     | (721)    |
| Commissioner Expense             | 8,525                   | 10,715                 | 2,191            | 6,952                   | 1,572    |
| Compensation and Benefits        | 262,484                 | 262,399                | (85)             | 216,993                 | 45,492   |
| Computer and Telecom             | 8,999                   | 10,009                 | 1,010            | 11,156                  | (2,158)  |
| Equipment and Maintenance        | 15,034                  | 19,058                 | 4,025            | 18,388                  | (3,354)  |
| Insurance and Taxes              | 22,804                  | 23,106                 | 303              | 21,106                  | 1,697    |
| Other Operating Expense          | 1,004                   | 1,038                  | 34               | 1,035                   | (31)     |
| Professional Services            | 38,443                  | 30,897                 | (7,546)          | 20,841                  | 17,603   |
| Promotional and Dues             | 26,050                  | 3,004                  | (23,046)         | 2,549                   | 23,502   |
| Supplies                         | 8,603                   | 7,783                  | (819)            | 8,090                   | 513      |
| Travel and Training              | 199                     | 42                     | (157)            | 42                      | 157      |
| Utilities                        | 32,023                  | 40,716                 | 8,693            | 38,307                  | (6,284)  |
| TOTAL OPERATING EXP BEFORE DEPR  | 424,351                 | 408,968                | (15,383)         | 346,363                 | 77,987   |
| NET OPERATING INCOME BEFORE DEPR | (39,759)                | (24,407)               | 15,414           | 18,657                  | (58,416) |
| Depreciation and Amortization    | 87,669                  | 78,761                 | (8,909)          | 82,495                  | 5,174    |
| NET OPERATING INCOME             | (127,428)               | (103,168)              | 24,261           | (63,838)                | (63,591) |

# PORT OF KINGSTON INCOME STATEMENT YEAR-TO-DATE FOR THE PERIOD ENDING FEBRUARY 28, 2023

|                                  | YTD ACTUAL<br>FEB 2023* | YTD BUDGET<br>FEB 2023 | VAR     | YTD ACTUAL<br>FEB 2022* | CHG      |
|----------------------------------|-------------------------|------------------------|---------|-------------------------|----------|
| OTHER INCOME                     |                         |                        |         |                         |          |
| Lindvog 104 Project              | -                       | -                      | -       | -                       | -        |
| Operating Grants                 | -                       | -                      | -       | -                       | -        |
| Investment Income                | 5,129                   | 624                    | 4,504   | 624                     | 4,504    |
| Interest Income-Lease            | 12,703                  | -                      | 12,703  | -                       | 12,703   |
| Property Tax Receipts            | 7,534                   | 6,652                  | 882     | 6,586                   | 948      |
| Leasehold Excise Tax             | 573                     | 689                    | (116)   | 689                     | (116)    |
| Gain/Los Asset Dspstn            |                         |                        |         |                         |          |
| TOTAL OTHER INCOME               | 25,939                  | 7,965                  | 17,973  | 7,900                   | 18,039   |
| OTHER EXPENSE                    |                         |                        |         |                         |          |
| Interest Exp Rev Bond            | -                       | -                      | -       | -                       | -        |
| Interest Exp GO Bond             | 3,808                   | 3,808                  | -       | 4,072                   | (263)    |
| Election Expense                 | -                       | -                      | -       | -                       | -        |
| Environmental expense            | _                       | -                      | _       |                         | _        |
| TOTAL OTHER EXPENSE              | 3,808                   | 3,808                  |         | 4,072                   | (263)    |
| NET OTHER INCOME/EXPENSE         | 22,130                  | 4,157                  | 17,973  | 3,828                   | 18,303   |
| NET INCOME BEFORE CAPITAL GRANTS | (105,298)               | (99,011)               | (6,287) | (60,010)                | (45,288) |
| Capital Grants                   |                         |                        |         |                         |          |
| NET INCOME                       | (105,298)               | (99,011)               | (6,287) | (60,010)                | (45,288) |

# PORT OF KINGSTON INCOME STATEMENT ACTUAL BY MONTH FOR THE PERIOD ENDING FEBRUARY 28, 2023

|                                  | JAN      | FEB      | TOTAL<br>2023* |
|----------------------------------|----------|----------|----------------|
| OPERATING REVENUE                |          |          |                |
| Fuel Sales                       | 13,218   | 10,649   | 23,868         |
| Moorage - Guest                  | 11,209   | 6,733    | 17,942         |
| Moorage - Permanent              | 106,784  | 103,992  | 210,776        |
| Moorage - Seasonal               | 11,971   | 11,416   | 23,387         |
| Other Operating Income           | 1,186    | 1,117    | 2,303          |
| Other Operating Service          | 5,314    | 3,328    | 8,642          |
| Parking                          | 34,413   | 33,779   | 68,192         |
| Rental Property                  | 18,051   | 18,087   | 36,138         |
| Retail Sales                     | 625      | 1,353    | 1,978          |
| Utilities Income                 | 7,808    | 7,766    | 15,574         |
| TOTAL OPERATING REVENUE          | 210,580  | 198,220  | 408,799        |
|                                  |          |          | -              |
| COST OF GOODS SOLD               | 13,493   | 10,714   | 24,208         |
| GROSS PROFIT                     | 197,086  | 187,505  | 384,592        |
| OPERATING EXPENSE                |          |          |                |
| Bank Charges                     | 108      | 76       | 184            |
| Commissioner Expense             | 4,518    | 4,006    | 8,525          |
| Compensation and Benefits        | 136,330  | 126,154  | 262,484        |
| Computer and Telecom             | 3,805    | 5,194    | 8,999          |
| Equipment and Maintenance        | 8,435    | 6,599    | 15,034         |
| Insurance and Taxes              | 11,109   | 11,694   | 22,804         |
| Other Operating Expense          | 502      | 502      | 1,004          |
| Professional Services            | 14,111   | 24,333   | 38,443         |
| Promotional and Dues             | 5,592    | 20,458   | 26,050         |
| Supplies                         | 6,533    | 2,069    | 8,603          |
| Travel and Training              | -        | 199      | 199            |
| Utilities                        | 12,248   | 19,775   | 32,023         |
| TOTAL OPERATING EXP BEFORE DEPR  | 203,291  | 221,060  | 424,351        |
| NET OPERATING INCOME BEFORE DEPR | (6,205)  | (33,554) | (39,759)       |
| Depreciation and Amortization    | 43,835   | 43,835   | 87,669         |
| NET OPERATING INCOME             | (50,039) | (77,389) | (127,428)      |

# PORT OF KINGSTON INCOME STATEMENT ACTUAL BY MONTH FOR THE PERIOD ENDING FEBRUARY 28, 2023

|                                  |          |          | TOTAL     |
|----------------------------------|----------|----------|-----------|
|                                  | JAN      | FEB      | 2023*     |
| OTHER INCOME                     |          |          |           |
| Lindvog 104 Project              | -        | -        | -         |
| Operating Grants                 | -        | -        | -         |
| Investment Income                | 2,585    | 2,543    | 5,129     |
| Interest Income-Lease            | 6,369    | 6,334    | 12,703    |
| Property Tax Receipts            | 811      | 6,724    | 7,534     |
| Leasehold Excise Tax             | -        | 573      | 573       |
| Gain/Los Asset Dspstn            | -        | -        | -         |
| TOTAL OTHER INCOME               | 9,765    | 16,174   | 25,939    |
|                                  |          |          |           |
| OTHER EXPENSE                    |          |          |           |
| Interest Exp Rev Bnd             | -        | -        | -         |
| Interest Exp GO Bond             | 1,904    | 1,904    | 3,808     |
| Election Expense                 | -        | -        | -         |
| Environmental expense            | -        | -        | -         |
| TOTAL OTHER EXPENSE              | 1,904    | 1,904    | 3,808     |
|                                  |          |          |           |
| NET OTHER INCOME/EXPENSE         | 7,861    | 14,269   | 22,130    |
| NET INCOME BEFORE CAPITAL GRANTS | (42,178) | (63,120) | (105,298) |
| Capital Grants                   | _        | _        | _         |
|                                  |          |          |           |
| NET INCOME                       | (42,178) | (63,120) | (105,298) |